

OPPORTUNITY FOR ALL

Sea-Tac Airport provides some of the best airport dining and retail in the nation... and we're getting better every day.

An open, competitive process allows all businesses a chance to operate at Sea-Tac.

Read what airport businesses say about the leasing process.



Jaimi Chappelle, *Poppa Woody's* (Sub Pop Records and Li'l Woody's)

"We are sure that all of our worthy competitors had incredible proposals, and the Port's scoring process couldn't have been easy. **We had submitted an unsuccessful proposal for last year's lease group and what we learned from that experience must have helped to make our latest proposal a success.**"

Pat Murray, *SSP America*

"By prioritizing dining concepts that are fresh and responsive to consumer demands, and ensuring participation by small and disadvantaged businesses, SeaTac is known as being ahead of the curve. **The Port's focus on these goals was well defined throughout the process.**"

Nate Miles, *Hyflyers LLC*

"We're excited to be part of bringing new, innovative dining concepts to SeaTac. **We found the process to be open and clear in outlining the port's priorities, and we were happy to participate in it. We are especially encouraged that the port is allowing small companies like ours to take part in developing new business at the airport.**"

Kathy Casey and Stacy House *Lucky Louie Alaska Fish Shack*

"As a local, women-owned, small business we were thrilled to have the opportunity to bid for a space at Sea-Tac and win. **Without the open bidding process, we would never have had this opportunity to grow our business.**"

Stacy House also expressed appreciation for the Port's support when she was not successful.

"The Port offered all the unsuccessful bidders a debriefing and training. That helped us prepare a better proposal, strengthen our concept and business plan - and be successful today."

Anne Ewing, *Potbelly*

"I have never been part of an airport solicitation process that was so transparent. The Port provided regular updates on the status of the evaluation process. Most airports don't. The Port called all respondents with the outcomes before releasing the results publicly. The Port is providing debriefing sessions to all respondents who are interested."